

# Revolutionize Your Customer Experience with the Power of Conversational AI Chatbots

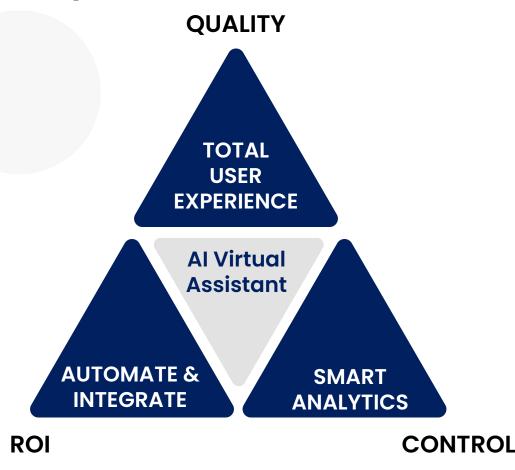
Can I help You?

d you please d me a price list?

Chats

Platform partner Platform

Conversational AI chatbots help businesses enhance customer interactions across any communication channel, any task and any system





# Save time and lower cost

**99% of repetitive tasks resolved automatically** - allow people to focus on work that matters.



#### Enhance user experience

**70% increase in workforce productivity** with a UX layer for all users' interaction with any business process.



### Improve quality

#### 50% increase in CSAT by

eliminating user error and increase consistency through standardized processes.



### Boost engagement

**125% increase in customer lifetime value** with personalized interaction gateways exactly where users spend time.





### Our AI chatbot solution is Equipped With Features That Are Widely Appreciated

#### Strong NLP NLU engine including semantic and sentiment. 70+ languages for voice and text

Covers an extensive language pack fine-tuned for African accents (voice), all major world languages and delivers an accuracy of over 98%.

#### All communication channels

We integrate with all major channels, including mobile apps, websites, WeChat, MS Teams, WhatsApp, all social media channels (Facebook, LinkedIn etc)

# Largest array of connectors on the market

Connectors to all business apps like RPA, Salesforce, Microsoft apps, and SAP or offer the alternative to integrating with existing systems via API.

# Document understanding with AI-powered OCR

Companies can collect, extract and use information from any kind of document. All business formats are accepted (pdf, excel, doc etc)

# Dynamic document builder with e-signature

Build documents in real-time based on templates, data extracted and user submissions and leverage e-signatures to authenticate

#### Military-grade security

Technology enables 2-factor authentication and has AES 256 Conversation data encryption, Multiple deployment options, SSO with active directory, ISO 27001, and Kubernetes.

### Our AI chatbot solution is Equipped With Features That Are Widely Appreciated

#### Live agent support

Our platform provides a user interface for handover to customer service agents for handling multiple complex conversations that require human support.

#### Integrations with Chat GPT & other LLMs

Secure integrations with other NLP engines including Chat GPT, RASA, LUIS, Dialogflow etc. as a knowledge provider and response generator

# Multiple deployment options

Al chatbots can be deployed over cloud, on-premise or hybrid depending on business requirements

#### **RPA integrations**

End to end automation of businesses processes using Uipath natively or via APIs with Blueprism and other 3<sup>rd</sup> party RPA software

#### Timely delivery with Solution Library

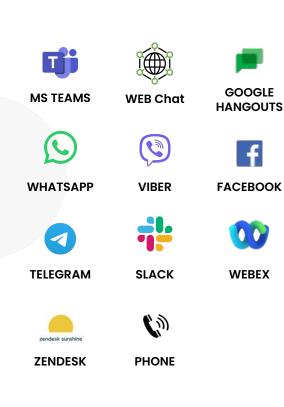
Over 500 prepacked conversation templates and pre-configurations across range of industry and use cases that help kickstart implementation.

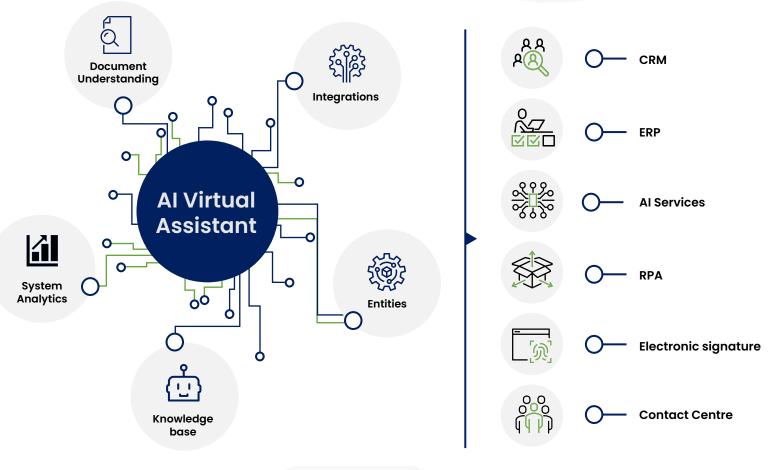
# System analytics and reports

Comprehensive dashboard to gain valuable insights about customer interactions, preferences, and other usage statistics of AI chatbots

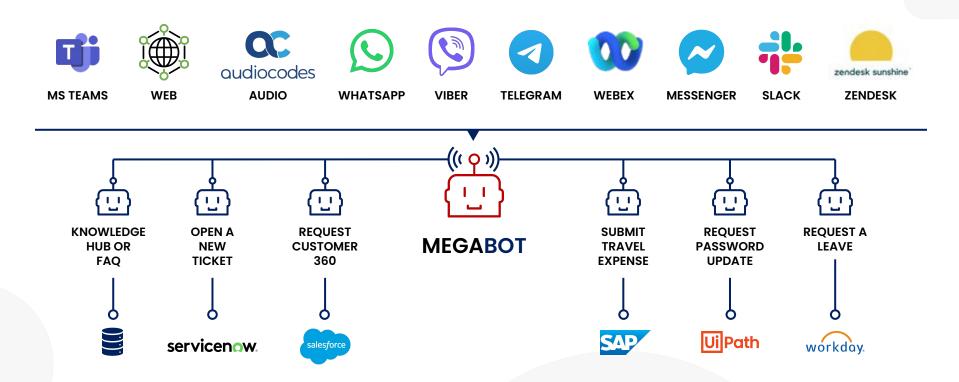


### **Seamless Frontend to Digital Operations**





# MegaBot capability becomes the single point of contact for any technology or process.



MegaBot is a powerful conversational AI system that can handle multiple conversations simultaneously, while enabling human-like interactions.

# Delivering value for the entire business continuum



Customer Care, Contact Center, Finance, HR, IT Helpdesk, Legal, Marketing & Sales...

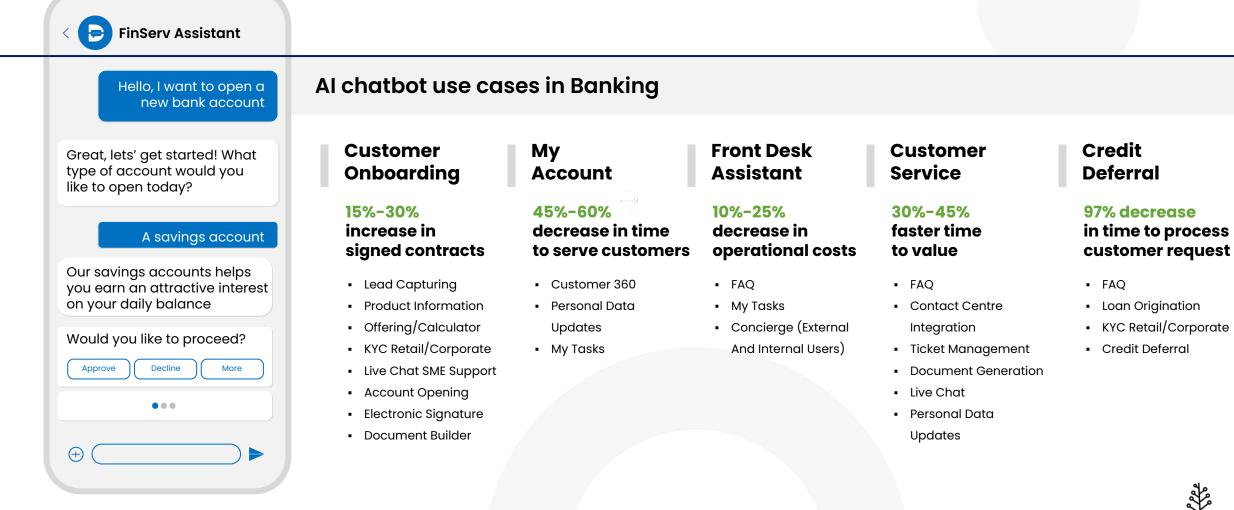
**Omnichannel Customer Conversational Experience** 

Unified employee conversational experience



### Al Chatbot Assistant in Banking

Click here to watch video



### **AI Chatbot Assistant** in Insurance

#### Click here to watch video

I want to make an insurance claim

InsuServ Assistant

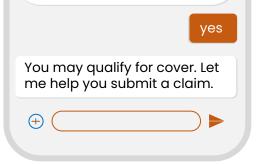
#### Al chatbot use cases in Insurance

Hello there, I am here to help you with your insurance claim.

Insurance can be claimed on the following events:

- Death
- Accident
- Injury

Has one or more of these occurred?



15%-30% increase in signed contracts

Lead Capturing

Policy

Generation

- Product Information
- Offering/Calculator
  - My Tasks
- KYC Retail/Corporate Live Chat SME Support
- Account Opening
- Electronic Signature
- Document Builder

My Account

45%-60% decrease in time to serve customers

- Customer 360
- Personal Data Updates

**Front Desk** Assistant

10%-25% decrease in operational costs

- FAO
- My Tasks
- Concierge (External
  - And Internal Users)

Customer Service

30%-45% faster time to value

#### FAQ

- Contact Centre
- Integration
- Ticket Management
- Document Generation
- Live Chat
- Personal Data Updates



#### 97% decrease in time to process customer request

- FAQ
- Loan Origination
- KYC Retail/Corporate
- Credit Deferral



AI VIRTUAL ASSISTANT | 8

### AI Chatbot Assistant in Healthcare

Hello, I've detected symptoms fever and stuffy nose. This might be a common cold. We recommend seeing a pediatrician. Would you like me to schedule an appointment? Here's a list of vacancies we have for tomorrow morning. Please choose one: 07:10 – Dr. Martin Philips 08:40 - Dr. Jean Grey 10:20 - Dr. Andrew Tanner (+)

#### AI Chatbot use cases in Healthcare

Healthcare Assistant

<

faster closing process Online Triage

Healthcare

Assistant

35%-50%

- Waiting Room
- Covid Screening
- Onboarding

My Account

45%-60% decrease in time to serve customers

- Account 360
- EMR
- Personal Data
- Updates

Live Chat

10%-25% decrease in operational costs

- Multi Chat
- Route To Human
- Route To Team

Customer Service

> 30%-45% faster time to value

#### FAQ

- Services And Prices
  - Doctor/Clinic Finder
  - Appointment Management

#### **Pharmacy** Assistant

40%-50% improvement in service delivery

- Medication information
- Refill requests
- Order tracking
- Inventory check
- Pricing
- Pharmacy locator
- Live Consultations
- Symptom checker



### Click here to watch video

### Al Chatbot Assistant in Retail

#### Click here to watch video

**Retail Assistant** AI Chatbot use cases in Retail I want to return a product I'm sorry to hear that. How Customer Order Customer would you like to return it? My Supply Mail or in store? Onboarding Chain Service Account Management By mail **Up to 95%** 45%-60% 55% increase 30%-45% 20%-35% increase reduced time in decrease in time in operational faster time in customer Please select a product satisfaction efficiency inventory search to serve customers to value **LEGO Speed Champions**  Inventory Control And Lead Capturing My Cards Order Tracking FAQ 1974 Porsche 911 Turbo Product Information Favorite Products Optimization Live Chat E-payment Order no. Pricing/Discounts My Cart Truck Route Tracking Amend An Order Ticket Management Delivered on Order History CRM/ERP Update Claim Management Promotions Personnel Information return this product Offering/Calculator Complaint Management Refunds Invoice Processing Product Change Integrated Data Warranties  $\bullet \bullet \bullet$  My Reviews Analytics Refunds Vouchers/Discounts Demand Forecasting Document Generation (+) Meeting Scheduler Satisfaction Surveys Document Generation

### Al Chatbot Assistant in Customer Service

Hello

Travel Assistant

#### AI Chatbot use cases in Customer Service

Hello, I'm Christi, your travel helpdesk assistant. How may I help you today?

#### I want to cancel my flight

Sure, I can help you cancel your flight booking – what is your ticket number?

#### PA112388

Thank you! Let me check our system...

I've sent you an email, please confirm...

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### Customer Service 25%-40% improvement

in customer rep productivity

- Customer service support
- Pre-flight assistance
- In-flight services
- Post flight assistance

Airline

- Travel information
- Frequent flyer programs
- Offers and promotions
- Language assistance

## Lead capturing

Logistics

45% - 60%

Management

decrease in time to

- Product Information
- Pricing/Discounts
- Offering/Calculator
- AWB Tracking
- Order History
- Order Tracking
- Smart Documentation
- FAQ
- Ticket management
- Complaint management

#### Telco Contact Centre Automation

#### 35%-60% decrease in time spend

### on routine tasks

- Customer inquiries
- FAQs
- Billing and payments
- Service activation/porting
- Appointment scheduling
- Technical support
- Product information
- Account management
- Complaint Resolution
- Self-Service Support
- Feedback and surveys

Click here to watch video

#### Utilities Management

#### 30%-45%

### improvement in productivity

- Ticket management
- incident reporting
- FAQs
- Live chat
- Billing and payments
- Feedback collection
- Regulatory compliance
- Language support
- Maintenance updates



#### AI VIRTUAL ASSISTANT | 11

### Al Chatbot Assistant in Government & NGO

Gov Assistant

I lost my ID card, how do i

get a new one

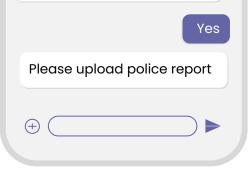
#### AI Chatbot use cases in Government & NGO

Sorry to hear that you lost your ID card. I can help you apply for a new one.

Before we can get started, please report the loss immediately to the police.

Have you done that?

AI VIRTUAL ASSISTANT | 12



#### Electronic Government

Up to 60% improvement in service delivery

- FAQs
- Policy Information
- Process Automation
- E-Payment
- Complaints
- management
- Passport applications
- Police reports
- Election management
- Agent live chat

Emergency Response

45%-60% decrease in time to deliver relief

- FAQs
- Contact centre integration
- Complaints
  - management
- Relief management
- Surveys
  - Emergency alerts
  - Agent live chat

Process Automations

55% increase in operational efficiency

- Business Registration
- Smart Documentation
- Voter registration
- Permit/license
  applications
- Integrated Data Analytics
- E-payment
- Document Generation

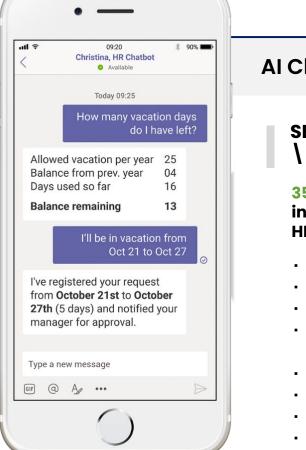
#### Program & Service Delivery

25%-60% increase in target engagement

- FAQ
- Program information
- Beneficiary enrollment
- Volunteer onboarding
- Fundraising
- Advocacy/Awareness
- Training & capacity building
- Tracking and reporting

### Al Chatbot Assistant in Human Resources

#### Click here to watch video



#### AI Chatbot use cases in HR Operations

## SELF SERVICE

35-65% reduction in administrative HR tasks.

- PAYROLL
- TIMESHEETS
- ACCOUNT 360
- FAQ/INTERNAL BUSINESS
  REGULATIONS
- CERTIFICATES
- WFH REQUESTS
- LEAVE REQUESTS
- UPDATE PERSONAL DATA

#### RECRUITMENT

### **30%-45%** decrease in time to hire.

- PRESCREENING
- ONBOARDING BEFORE
  EMPLOYMENT
- ONBOARDING AFTER
  EMPLOYMENT
- OFFBOARDING
- RECRUITMENT PROCESS
  MANAGEMENT

#### COMPENSATION AND BENEFITS

15%-40% increase in employee satisfaction.

- FAQ
- INSURANCE PROVIDERS
- HEALTH CLAIM
- RETIREMENT BENEFITS
- REWARDS AND RECOGNITION

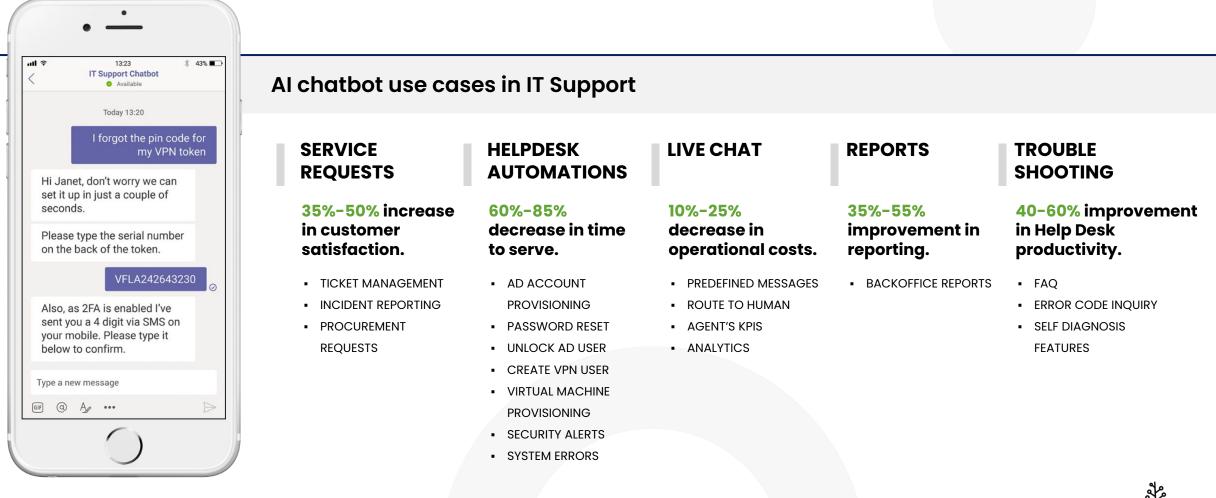
#### TALENT MANAGEMENT

20%-35% improvement in staff productivity.

- FAQ
- PERFORMANCE
  MANAGEMENT
- APPRAISALS
- TRAINING

### Al Chatbot Assistant in IT Helpdesk Support

#### Click here to watch video



### All The Existing Customers Certified DRUID SOLUTION As Being One Of Their BEST INVESTMENTS

#### **US Air Force**

HR use case. Thorough security audit => DRUID security approved by federal defence authority.

#### **CW Credit Union Jamaica**

Customer support and onboarding, CBA for Jamaican credit unions, addressable market size 201 credit unions.

**Ontinental** 

#### **Parker Hannifin**

HR use case. First Kubernetes deployment.

#### Continental

FAQ. Advanced document search and retrieve in customer knowledge base system (deployment through Roboyo)

#### Kmart

+90k customers server in real-time. +5M messages in the first 3 months from going live

### Bank of South Africa (Capitec).

HR admin, self-service, recruitment and talent management. Integration with SAP Success Factors.

#### **AXA Insurance**

IT helpdesk use case. 47% time saved for IT support and 30% increase in customer satisfaction.

#### Texas Children's Hospital

Ensure vaccination status of + 13k medical and administrative staff.



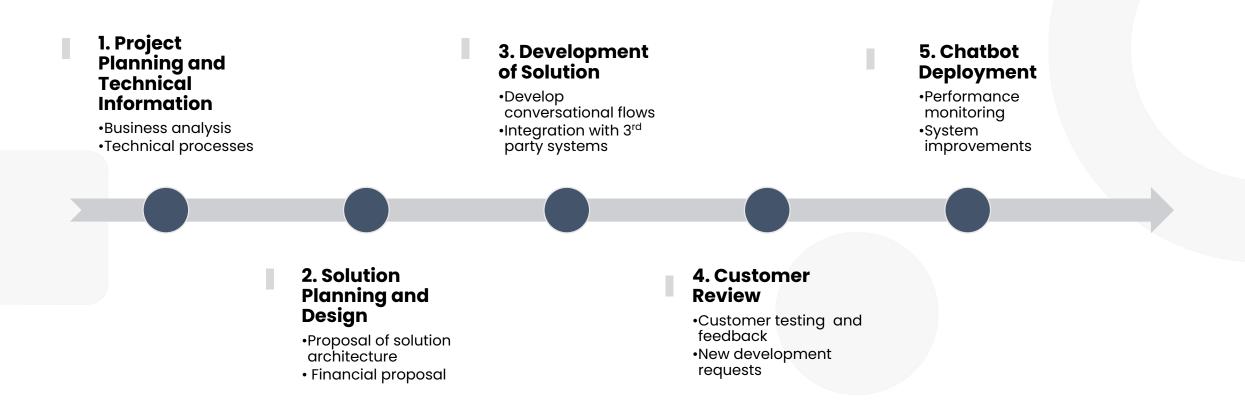
Texas Children's Hospital





**U.S. AIR FORCE** 

### **Our Business Process**





### **Our Pricing Structure**

#### **Platform Cost**

- Annual subscription to Druid platform
- Host unlimited number of bots at a time
- Reports and analytics

#### Price per Bot

+

- 1. Annual subscription for each bot
- 2. Additional charges for integrations and add-ons:
- WhatsApp License
- Electronic Signature
- Voice
- Machine translation at authoring time
- Machine translation at conversation time
- OCR
- Live Chat
- etc.

#### +

#### **Implementation Fees**

- One time fee
- Based on complexity of each bot





# Want to see a live demo? Get in touch.

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